

# Melitta Group

## Financial Figures at a Glance

### 2019

#### Key figures of the Melitta Group

|   | 2019             | 2018      |
|---|------------------|-----------|
| Sales / in € thous.                             | <b>1,695,386</b> | 1,543,498 |
| Capital expenditures / in € thous.              | <b>50,286</b>    | 48,144    |
| Employees / full-time employees, annual average | <b>5,654</b>     | 5,222     |
| Tangible assets / in € thous.                   | <b>279,627</b>   | 261,236   |
| Financial assets / in € thous.                  | <b>56,067</b>    | 48,950    |
| Equity / in € thous.                            | <b>290,999</b>   | 283,770   |
| Total assets / in € thous.                      | <b>1,225,260</b> | 1,210,857 |
| Equity ratio / in %                             | <b>27</b>        | 27        |

**Key figures of  
the operating divisions  
and the service unit**

| <b>_ Sales</b> in € thous.                    | <b>2019</b>      | <b>2018</b> |
|---|------------------|-------------|
| Melitta Europe – Coffee Preparation Division* | <b>171,469</b>   | 172,884     |
| Cofresco*                                     | <b>261,410</b>   | 255,300     |
| Wolf PVG*                                     | <b>57,846</b>    | 57,416      |
| Melitta Europe – Coffee Division              | <b>325,922</b>   | 327,231     |
| Melitta North America                         | <b>101,970</b>   | 92,862      |
| Melitta South America                         | <b>286,115</b>   | 293,106     |
| Melitta Asia Pacific                          | <b>1,231</b>     | 1,716       |
| Melitta Single Portions                       | <b>144</b>       | 19          |
| Melitta Professional Coffee Solutions         | <b>210,015</b>   | 166,793     |
| Coffee at Work                                | <b>14,022</b>    | 12,277      |
| Cuki Cofresco                                 | <b>202,012</b>   | ** 98,475   |
| Neu Kaliss / Neukölln Spezialpapier           | <b>40,696</b>    | 42,107      |
| ACW-Film                                      | <b>7,813</b>     | 8,206       |
| Services and others*                          | <b>14,721</b>    | 15,106      |
| <b>Total</b>                                  | <b>1,695,386</b> | 1,543,498   |

\* thereof Melitta Europe – Sales Europe Division, total 2019: 429,248 | 2018: 434,299

| <b>_ Capital expenditures</b> in € thous.    | <b>2019</b>   | <b>2018</b> |
|--|---------------|-------------|
| Melitta Europe – Coffee Preparation Division | <b>7,493</b>  | 5,756       |
| Cofresco                                     | <b>6,384</b>  | 4,915       |
| Wolf PVG                                     | <b>1,787</b>  | 2,386       |
| Melitta Europe – Sales Europe Division       | <b>428</b>    | 299         |
| Melitta Europe – Coffee Division             | <b>3,840</b>  | 5,727       |
| Melitta North America                        | <b>2,791</b>  | 725         |
| Melitta South America                        | <b>4,993</b>  | 10,365      |
| Melitta Asia Pacific                         | <b>3</b>      | 129         |
| Melitta Single Portions                      | <b>4,937</b>  | 2,152       |
| Melitta Professional Coffee Solutions        | <b>3,143</b>  | 3,631       |
| Coffee at Work                               | <b>674</b>    | 261         |
| Cuki Cofresco                                | <b>4,675</b>  | ** 4,406    |
| Neu Kaliss / Neukölln Spezialpapier          | <b>1,049</b>  | 1,119       |
| ACW-Film                                     | <b>383</b>    | 718         |
| Services and others                          | <b>7,706</b>  | 5,555       |
| <b>Total</b>                                 | <b>50,286</b> | 48,144      |

| <b>_ Employees</b> full-time employees, annual average | <b>2019</b>  | <b>2018</b> |
|--|--------------|-------------|
| Melitta Europe – Coffee Preparation Division           | <b>634</b>   | 644         |
| Cofresco   | <b>971</b>   | 1,000       |
| Wolf PVG   | <b>285</b>   | 302         |
| Melitta Europe – Sales Europe Division                 | <b>415</b>   | 379         |
| Melitta Europe – Coffee Division                       | <b>221</b>   | 210         |
| Melitta North America                                  | <b>120</b>   | 111         |
| Melitta South America                                  | <b>901</b>   | 882         |
| Melitta Asia Pacific                                   | <b>17</b>    | 19          |
| Melitta Single Portions                                | <b>22</b>    | 11          |
| Melitta Professional Coffee Solutions                  | <b>925</b>   | 867         |
| Coffee at Work   | <b>109</b>   | 99          |
| Cuki Cofresco  | <b>530</b>   | ** 253      |
| Neu Kaliss / Neukölln Spezialpapier                    | <b>212</b>   | 213         |
| ACW-Film   | <b>48</b>    | 44          |
| Services and others                                    | <b>244</b>   | 188         |
| <b>Total</b>   | <b>5,654</b> | 5,222       |

\*\* July 1 – December 31, 2018